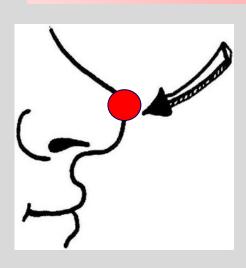
## **Investing for Successful Retirement**

<u>UD Osher – OLLI</u> Fall 2024

- □ Rajeev A. Vaidya
- □ Ron Materniak
- **□** Jane Roe-Fox

## Disclaimer in plain language

#### Disclaimer - in plain language:



Opinions are like noses, everyone has one!

You are going to see mine in this course!!

We are simply sharing our perspective.

This is not investment advice or recommendation.

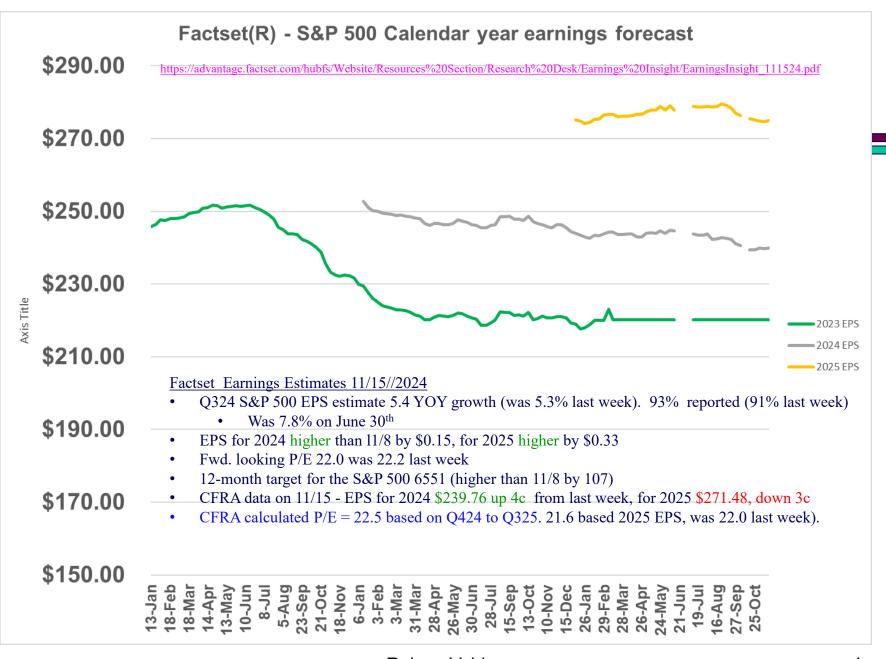
Ron, Jane and I are not a financial advisors.

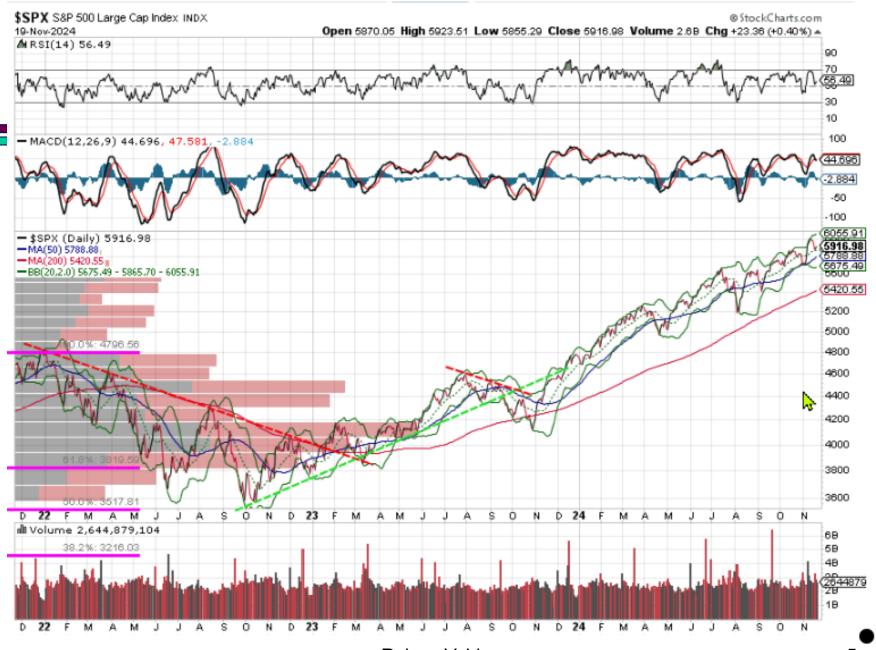
This course is for educational purposes only.

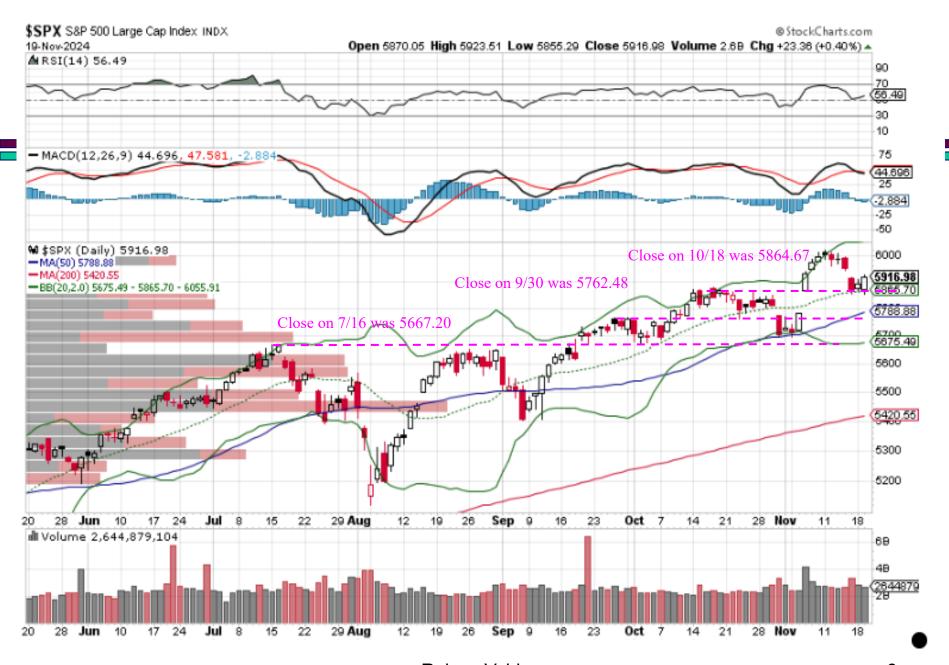
Form your own opinion, make your own investment decisions.

# Optional Extra Class 12 - Nov. 20th

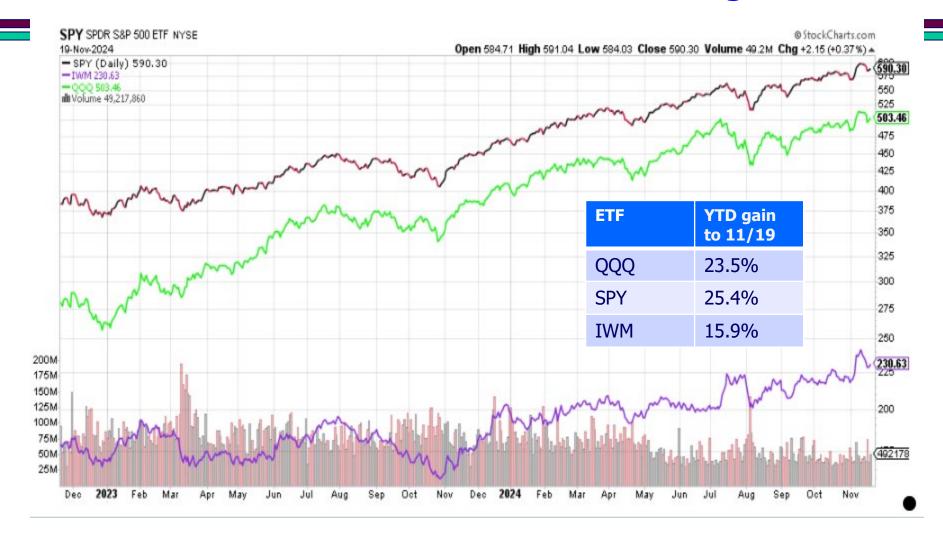
- Market Update Rajeev 20 minutes
- A few charts on REITs
- ☐ Open Mike class ask any questions you want
- Same Zoom link and password if you want to attend







## **Market Breadth – another way**













#### This is NOT investment advice

## **Weekly market direction ....**

#### Prof. Guy Werner

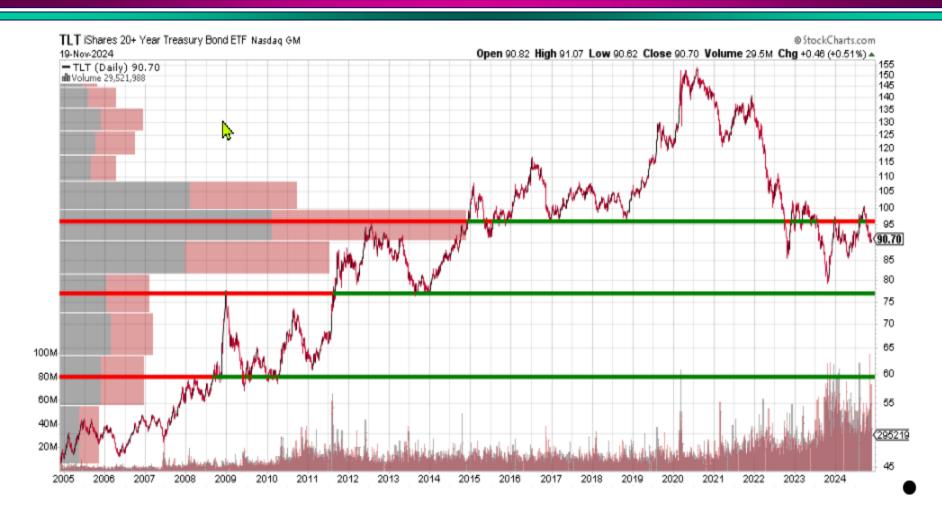
Guy.werner@verizon.net

#### COLUMNS CD&E ARE FROM IBD AND ARE PROVIDED BY DAVE (IN THE NORTH) SMITH

			DISTRIBUTE	ON DAYS	S&P 500 TRIPLE SCREEN						NASDAQ TRIPLE SCREEN					
	DATE	MARKET PULSE (IBD)	S&P 500	NASDAQ	8-20 EMA	MACD	RSI	CLOSING	Δ	%CHANGE	8-20 EMA	MACD	RSI	CLOSING	Δ	%CHANGE
SAT	11/09/24	FOR THE WEEK							267	4.66%					1047	5.74%
SUN	11/10/24	YTD							1226	25.71%					4,275	28.48%
MON	11/11/24	CONFIRMED UN (80% -100%)	2		Р	Р	Р	6,001	6	0.10%	Р	Р	Р	19,298	12	0.06%
TUE	11/12/24	CONFIRMED 6- (80% -100%)	2		Р	Р	Р	5,983	-18	-0.30%	Р	Р	Р	19,281	-17	-0.09%
WED	11/13/24	CONFIRMED UP (80% -100%)	2	1	Р	Р	P	5,985	2	0.03%	Р	Р	Р	19,230	-51	-0.26%
THUR	11/14/24	CONFIRMED UP (80% -100%)	2	1	Р	Р	Р	5,949	-36	-0.60%	P	Р	Р	19,107	-123	-0.64%
FRI	11/15/24	CONFIRMED UP (80% -100%)	3	1	Р	Р	P	5,870	-79	-1.33%	Р	0	0	18,680	-427	-2.23%
SAT	11/16/24	FOR THE WEEK							-125	-2.09%					-606	-3.14%
SUN	11/17/24	YTD							1101	23.09%					3,669	24.44%
MON	11/18/24	CONFIRMED UP (80% -100%)	3	1	Р	0	Р	5,893	23	0.39%	Р	F	Р	18,791	111 🕹	<b>₽</b>
TUE	11/19/24	CONFIRMED UP (80% -100%)	3	1	Р	F	Р	5,916	23	0.39%	Р	F	Р	18,987	196	1.04%

https://drive.google.com/drive/folders/0B6Qc\_gjpshXMclkzQ245d2R1eTQ?resourcekey=0-5pWglNqaJPJ12L2qYurMWg

# TLT – 20 yr U.S. Treasury ETF



#### **U.S. Dollar**



## **REIT Industry Characteristics**

- ☐ Source Investopedia, Value Line, CFRA Market Scope Advisor
- □ REIT must invest >75% of assets in Real Estate & must distribute > 90% of their annual taxable profits as dividends.
- □ Sales Rental Income ... % occupancy and ability to raise rental rates ... long term leases, low tenant turnover.
- ☐ Financing Debt ... typically > 50% of capital. Equity dilutive.
- Income ... Relatively fixed expenses. Depreciation and interest, two of the biggest "expenses" for taxable earnings. FFO = owner earnings.
- □ Valuation Price to FFO, Yield, % payout based on FFO, Book value unreliable.
- Macro factors sector specific trends, LOCAL economy, interest rates.
- Individual factors Growth in rental income and FFO, return on capital, leverage.

### **CFRA - REIT Industry Survey**



#### CONTENTS

- 5 Industry Snapshot
- 6 Financial Metrics
- 9 Key Industry Drivers
- 11 Industry Trends
- 19 Porter's Five Forces
- 50 How the Industry Operates
- 52 How to Analyze a Company in this Industry
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- 60 Comparative Company Analysis

# **Industry Outlook**

☐ As of 9/20/24 YTD — DJ all REIT Index rose 9.4% compared to 19.4% for the S&P 500



- Macro factors
  - Interest rate direction. Headwind or tailwind?
  - □ Tailwinds Strength of the economy.
- REIT Sector ratings
  - □ CFRA Neutral on RFITs.
  - □ VL industry timeliness rank #91 out of 97 as of this week

ETFs focused on REITS – VNQ, BBRE, PSR, RINC

## **REIT Industry Characteristics contd.**

- □ Source Investopedia and Value Line
- □ REITs many sub sectors
  - Mortgage REITs finance companies ... do not own real estate
  - Sector specific factors
    - Healthcare Demand / demographics, reimbursement trends
    - ☐ Self Storage has done better than industrial REITs (pricing power)
    - ☐ Retail Shopping grocery anchored shopping centers are doing better
    - ☐ Residential REITs Manufactured homes, apartments
    - Office Buildings office occupancy rates (hybrid work)
    - □ Data Center REITS not enough capacity (Pricing power)
- Good REIT
  - High quality properties, in a growth industry, managed well

## **Open mike time**

- ☐ Ask questions you have wanted to either connected to the topics this semester or not. Please be brief and to the point.
- Present a perspective different than what you heard from me. Again please be brief.
- Don't hold back
  - The only bad question is the one you do not ask.
  - If you have an alternate view, that's great. We want to hear it.
  - ☐ If Ron, Jane and I don't know the answer to a question, but you do, speak up.

#### **Class website**

- ☐ Will stay open with all charts for a few weeks
- Download charts if you have not but, please do not share outside the class
  - Copyrights etc.
  - My intellectual property
- After a few weeks, will get website ready for Spring 2025.

### **Thanks!!**

- □ Happy Holidays & Happy Investing !!
- My EMail
  - ☐ diyinvst@udel.edu
- □ Class website
  - □ http://udel.edu/~diyinvst